Entrepreneurship, Innovation and Leadership - an empowering and relevant graduate degree for working professionals

» UMBC’s program empowers working professionals to bring an entrepreneurial mindset, innovative practices, and thoughtful leadership to their organizations and businesses with courses designed to teach real-world skills.

» According to the Labor Insights employer-demand tool, the Baltimore-Columbia-Towson metro area has a higher demand than average for jobs requiring entrepreneurship, leadership and innovation skills, with over 12,000 job postings listing one of these skills.

» Shares the tools and concepts to help professionals move towards the realization of an entrepreneurial, intrapreneurial or socialpreneurial opportunity.

When you choose this graduate program, you can count on:

» Applied learning, course deliverables, and a unique two-part capstone that equips students with practical and relevant skills that can be applied immediately on the job.

» Instructors who have deep practical experience and a passion for entrepreneurship

» Flexible evening class schedule that accommodates working professionals.

» All the resources of a robust research university that supports the full continuum of leadership programs, including UMBC Training Centers’ Center for Leadership and Innovation and bwtech@UMBC’s incubator.

Why UMBC?

» This program is different than others in the region. It focuses on the critical role that innovation and leadership play in driving your entrepreneurial vision.

» Focus on hands-on learning with experienced entrepreneurs.

» Relevant programming that can be applied on the job immediately.

» Comprehensive and quality education at a manageable cost.

» Ranked in the top five on U.S. News & World Report’s 2017 closely-watched Most Innovative Schools list and has recognized UMBC as a global leader in higher education.
## Admission Requirements

**M.P.S.:**
- An undergraduate degree in any subject
- Applicants should have a minimum undergraduate GPA of 3.0 on a 4.0 scale. (Students with a GPA less than 3.0 may be admitted to the program with relevant professional or academic experience.)
- GRE scores are not required for admission

**International Students:**
- An undergraduate degree in any subject
- Applicants should have a minimum undergraduate GPA of 3.0 on a 4.0 scale.
- TOEFL Scores: Minimum scores 597 (Written), 247 (computerized), 99 (iBT). Scores must no more than 2 years old.
- iBT Score Breakdown: Writing (23), Listening (23), Reading (25), Speaking (28, 23 acceptable if have 2 years’ work experience in supervisory or management position in the U.S.)
  - OR
- IELTS Score: Minimum score of 7.5 required

## International Deadlines

**Fall:** August 1  
**Spring:** December 1

For detailed application process please visit: umbc.edu/eil

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## Master’s Program

**Master’s of Professional Studies: Entrepreneurship, Innovation & Leadership**

### 30 Credits (10 courses)

### Required Core Courses (15 credits)

- ENTR 601: Entrepreneurial Mindset
- ENTR 602: Leadership and Communications
- ENTR 603: Legal and Ethical Issues in Entrepreneurship, Innovation and Leadership
- ENTR 604: Entrepreneurial Finance & Planning
- ENTR 614: Capstone I
- ENTR 615: Capstone II

### Elective Courses (9 credits)

- ENTR 605: Learning Organizations
- ENTR 606: Diffusion of Innovations
- ENTR 607: Technology Commercialization
- ENMG 654: Leading Teams and Organizations

### Pathway Courses (6 credits)

Students can choose between three pathways: Technical Entrepreneurship, Intrapreneurship, and Social Entrepreneurship. The pathways allow students to take classes specific to their interests. Each pathway consists of two courses.

<table>
<thead>
<tr>
<th>Entrepreneurship</th>
<th>Intrapreneurship</th>
<th>Socialpreneurship</th>
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<tbody>
<tr>
<td>ENTR 608: Design Thinking</td>
<td>ENTR 610: Intrapreneurship</td>
<td>ENTR 612: Creative Problem Solving &amp; The Socialpreneur</td>
</tr>
<tr>
<td>ENTR 609: Sales and Marketing</td>
<td>ENTR 611: Project Management Approaches</td>
<td>ENTR 613: Marketing and Fundraising</td>
</tr>
</tbody>
</table>

Please consult umbc.edu/eil for typical schedule.

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## Office of Professional Programs

UMBC’s Office of Professional Programs offers a broad array of professionally focused master’s degree and certificate programs that address industry needs while anticipating future opportunities. umbc.edu/professionalprograms